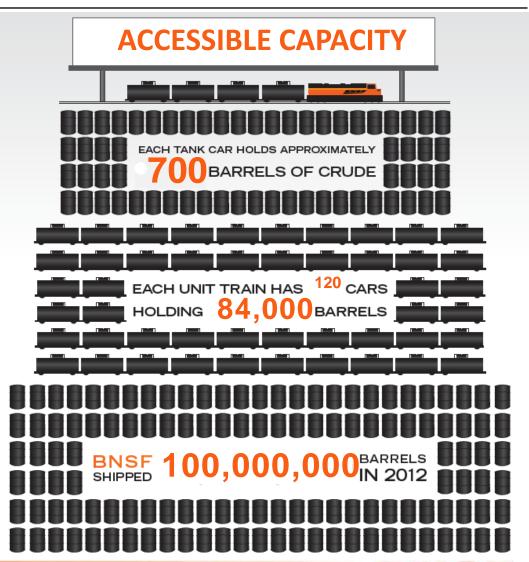


Vast and Readily Accessible Capacity

BNSF Railway is hauling more than 600,000 barrels per day of crude across our network





BNSF Safety Vision

We believe every accident or injury is preventable. Our vision is that BNSF will operate free of accidents and injuries.

BNSF will achieve this vision through:

- Culture
- Work Environment
- Work Practices and Training
- Empowered Work Force





BNSF Safety Strategies and Tactics

We believe that every accident and injury is preventable and that employees are empowered to work safely. Our vision is to conduct BNSF operations without accident and injuries.

Established local safety teams develop goals, action plans and rewards. These pyramid up to Division plans.

Local observation teams note daily behaviors (labor organizations now support this concept)

Job Safety Briefings and Safety Bulletins issued as events occur

Safety Issue Resolution Process (SIRP) used for identified or anonymous reporting of issues (phone and/or email)

Behavior-based safety concepts being utilized

Fatigue management programs being developed (federal mandate)

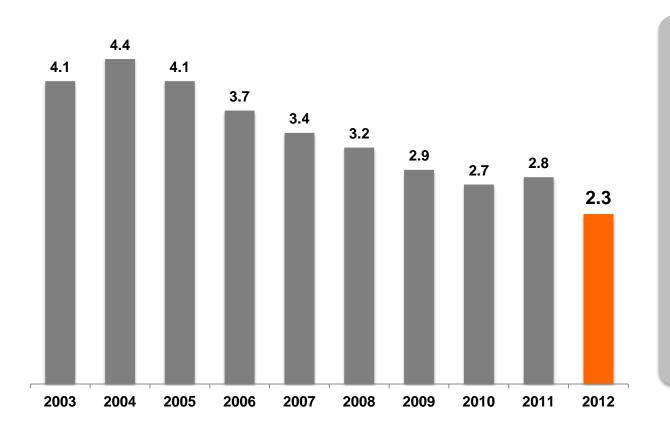




2012: Safest Year in History

Reportable incidents are declining to record-low levels

Industry Reportable Rail Equipment Incident Rate (Incidents per Million Train Miles)



•From 1980 to 2012 in the rail industry:

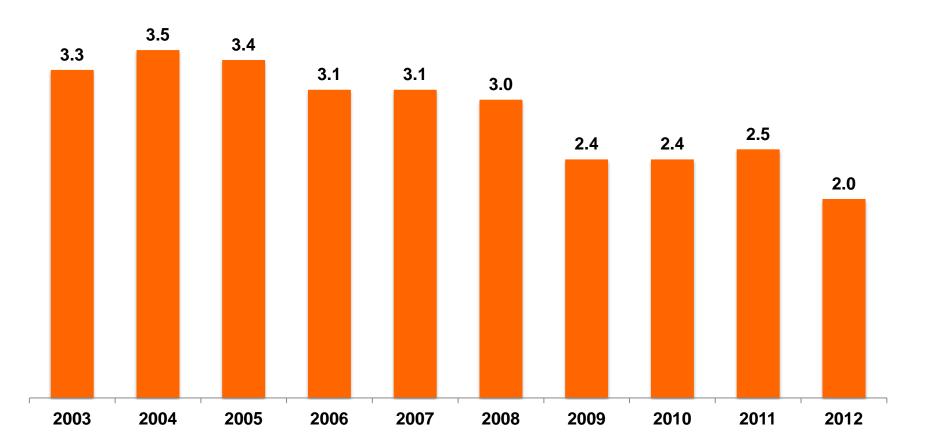
- Train accident rates fell 80%
- Rail employee injury rates fell84%
- Crossing collision rates fell 81%



BNSF: A Safety Leader

Incident rate consistently lower than industry average

BNSF Reportable Rail Equipment Incident Rate (Incidents per Million Train Miles)





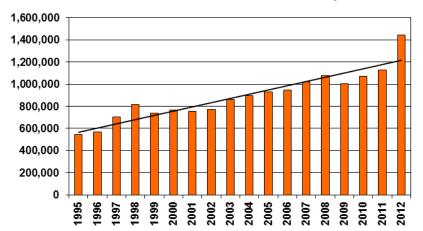
Safe & Reliable Crude Oil Rail Transportation

Rail is one of the safest ways to transport crude oil and hazardous materials

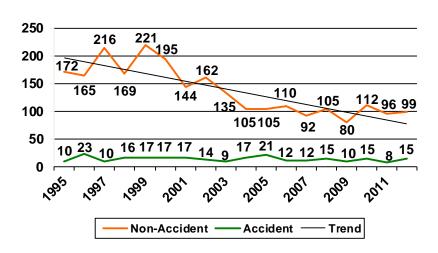
99.997% of rail industry shipments of hazardous materials reach their destination without a release caused by a train accident

BNSF hazmat releases continue to decline even as volumes grow

BNSF Number of Hazmat Shipments



BNSF Total Hazmat Releases





Properties and Hazards

- Flammability
 - DOT Flammable Liquid Flashpoint <140°F
 - DOT Combustible Liquid Flashpoint 140 to 200°F
 - Non Regulated Flashpoint >200°F
- Packing Groups

Class 3 (Flammable) Packing Groups				
Packing Group	Flash Point (Closed-Cup)	Initial Boiling Point		
I		<=35°C (95°F)		
II	<23°C (73°F)	F) >35°C (95°F)		
III	>=23°C, <=60°C (140°F)	>35°C (95°F)		



Low Pressure Tank Car - DOT 111A100W1





"New" vs. Old Cars

- 1/2" vs. 7/16"
- 1/2" Head Shield
- Roll Over Protection
- Larger Pressure Valve
- 50% better crashworthiness

DOT ANPRM – AAR Comments

- Phase out of "old style" DOT 111 tank car
- Require jackets and thermal protection on the "new style cars"
- Prevent the reclassification flammable liquids to combustible liquids.



Quebec Crude Oil Derailment

- Derailment/impact speed was greater than 65 MPH on a 10 MPH Track
- 50 Dead
- None of the cars involved in the derailment were the enhanced DOT111 railcar design
- Reported that over 1.5 million gallons of crude released
- 30,000 gallons of crude impacted a river
- "River of burning crude" progressed through town igniting homes, apartments and night club
- Secondary explosions were potentially a result of burning crude coming into contact with natural gas services and/or propane storage tanks; potential for heat induced tear and/or a fuel / air explosion may have also existed



Parked pointing downhill in Nantes, Que., roughly a kilometre and a half long. The 72 tank cars - filled with North Dakota crude oil destined for a refinery in New Brunswick - weighed between 122 - 128 tonnes each. Led by five diesel engines and a "buffer car," the whole train totaled around 10,000 tonnes.



THE TIMELINE IN LAC-MÉGANTIC

just before 1:14 a.m., TSB inspector Donald Ross sai earlier this week.

Preliminary data pulled from
the locomotive's black box
recorder clocks the runaway
train at 101 km/h as it arrived
in downtown Lac-Mégantic
in downtown Lac-Mégantic
for a concert in the bar, to follow suit. The couple wa ng ready for bed when the MMA train derailed and tank cars ignited, trapping patrons inside and turning their Musi-Café into ground zero

■ Approximately 40 buildings in Lac-Megantic's downtown core were destroyed in the blasts and fires. By Monday, the official death toll had risen to 37 people, with a remaining 13 missing and presume dead. Police this week asked famil members of the missing to provide members of the missing to provide

■ The explosions roused engineer Tom Harding from his hotel room. "I looked at him and I din't say a word or anything because he lookee very, very, very shaken up." recalled a receptionist at l'eau Berge inn. Borrowing firefighter's equipment, Mr. Harding reportedly assisted in es, MMA said.

■ Explosions sprayed oil hundreds of metres high. A total of 6.5 million litres of oil either spilled or burnt during the derailment, MMA told Environ-ment Quebec. Oil streamed into the sewer system, with fire following after It—ejecting

■ Six minutes after he Six minutes after he was awoken by the blasts, local contractor Raymond Lafontaine used a front-end loader to pour gravel into manholes and block the nath of the

■ One official estimated that 1-million litres of oil remain in the • One official estimated that 1-million litries of oil remain in the railcars. Deputy Environment Queboc minister Michel Rousseau said 400,000 litries of oil have been pumped out of the sewers and 4-million litres of oil have been pumped out of the sewers and recovered. But cleanup environment of the conclusion of a policy investigation before a major, months office deconsisting of the conclusion of a policy investigation before a major, months. Indeed, conclusion of a policy force of the properties of the p and an additional 600 permitted access on Thursday.

■ On the day of the crash, MMA reported that 13 oil-laden railcars were rescued from the rear of the train. On Wednesday, a National Post reporter counted eight salvaged tanker cars on tracks outside Lac-Mégantic. The five lead locomotives continued along the track following the derailment and are found by estigators on tracks more than a kilor

■ Media and angry citizens barraged MMA Media and angry citizens barraged MMA chairman Edward Burkhardt at an impromptu press conference on Wednesday, where he said his employee, Mr. Harding, may have neglected activate the train's hand brakes before leaving in his hotel and has been suspended without pay. Before exiting via police car for a four-hour questioning, the chairman said he plans to continue running trains through the town.

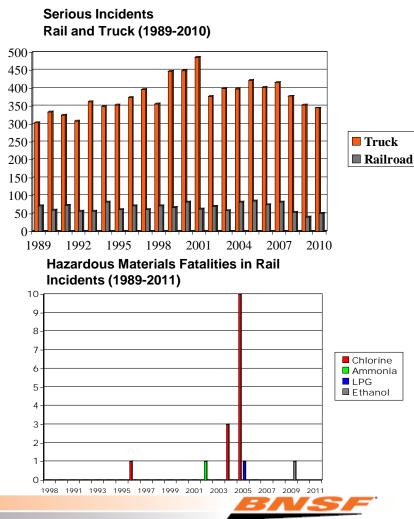
■ Sûreté du Québec (SQ) identified the first victim on Sunday—93-year-old Eliane Parenteau, who lived near the train tracks. A team of 30 grief counselors, 200 SQ officers, 50 Red Cross personnel and 20 TSB investigators were in Lac-Mégantic as of Friday.



Hazardous Materials Transport

As common carriers, railroads are required under federal law to move hazardous materials

- Virtually all are shipped without an accident release (99.998%)
- Hazmat accident rates have declined by 90% since 1980 and nearly 50% since 1990
- Moving hazardous materials by rail is 16 times safer than moving them on the roads
- Railroads incurred 17 fatalities in since 1989 while trucks average nearly 11 annually. BNSF had none.



Key Train Operating Practice Changes

The FRA has issued a new Emergency Order and Safety Advisory

 As a result, BNSF and the rail industry will take the following additional actions:

- Key Trains carrying 1 TIH and or 20 loads of any hazmat, including crude oil and ethanol. Special handling; 50 MPH, stay on main track, special handling of fail equipment warnings
- Key Trains will not be left unattended on main line or siding tracks
- Lead locomotive to be locked and the operating control handle removed
- All relevant information for the securement of Key Trains must be recorded, verified and confirmed between the train crew and dispatcher including number of handbrakes applied, the train's tonnage, weather and grade
- Trains required to re-secured after "actions" by local responders



Emergency Planning

"By failing to prepare, you are preparing to fail"

- Benjamin Franklin -



SYSTEM EMERGENCY RESPONSE PLAN



Incident Notification

Service Interruption Desk (SID) Dispatchers: Trick, Chief Svc Region/Division: AVP if merited. Supt, Asst Supt, Supt Opns, RFE. Tmstr. Roadmaster NOC personnel: GST / AGST, Corridor Supt, Signal, Mechanical, Maint. Of Wav Foreign Line Railroad (when involved) Federal and State Agencies: FRA, NTSB, EPA, DOT, Commerce Commission, etc. Shipper, CHEMTREC, Canutec, etc Shipper Protocol - See H **BNSF Hazmat** BNSF Environmental: (when lading/fuel spilled) BNSF Responsible Care:

(IF spill involved)

First Call







Resource Operations
Communications Center (ROCC)

Civil Emergency Response Agencies

Resource Protection
Special Agent

<u>Damage Prevention</u> (IF loads involved)

General Claims

Freight Claims (IF loads involved)

AAR, Monica Cicioni (IF Military Shipment involved) NO VMX

BNSF Corporate Relations



BNSF's - Geographical Response Plan (GRPs)

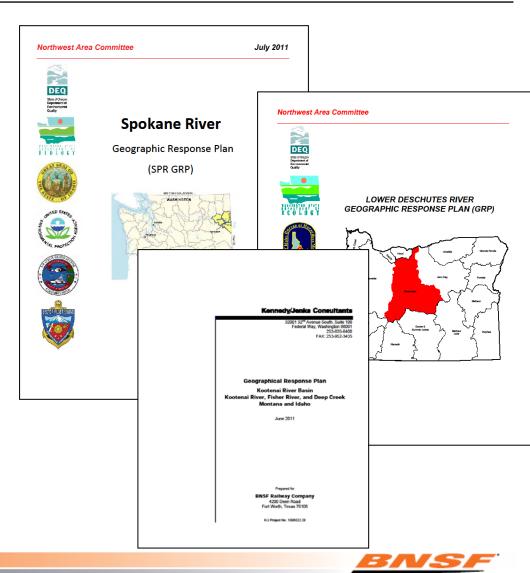
Provides specific response strategies to protect rivers or other large environmentally sensitive areas

Completed

- Deschutes River
- Kootenai River
- Spokane River
- Wind River
- Flathead River
- Copper River Subdivision

Under Construction

- Lower Colorado
- Upper Colorado
- Pacific Northwest GRP to BNSF mile post inventory
- Mississippi MN/WI
- Middle Fork Flat Head River



BNSF Emergency Response Team

BNSF hazardous material responders protect the safety of our employees, our communities and BNSF's velocity.

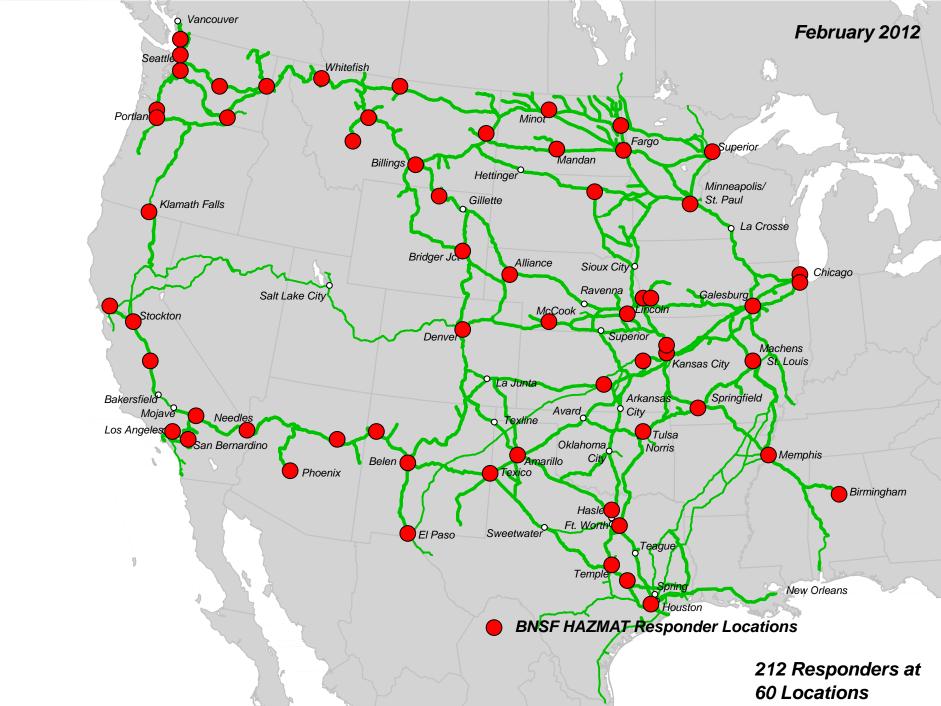
Currently 207 responders at 56 BNSF locations

- 142 Mechanical
- 29 Environmental / Hazmat
- 18 Load and Ride Solutions
- 10 Operating
- 3 Safety
- 1 Engineering
- 4 Intermodal

Initial Training – 80 Hours

Annual Refresher Training – 32 Hours





BNSF Fire Fighting Foam Trailers



QTY	UNIT	ITEM		
1	EΑ	18' FLATBED TRAILER (14,000 LB GVW)		
1	EΑ	ENCLOSED STORAGE BOX		
2	EΑ	10,000 GALLON FRAMELESS PORTABLE WATER TANK		
2	EΑ	275 GALLON TOTE W/3%AR-AFFF FOAM		
2 -	ΕÀ	625 GPM FIRE PUMPS		
2	EΑ	FUEL TANKS FOR FIRE PUMPS		
4	EΑ	4"X12' SECTIONS SUCTION HOSE W/ CAMLOCK FITTINGS		
2	ΕA	SUCTION HOSE STRAINERS		
1	EΑ	DECK GUN MASTER STRAEM SYSTEM W/2 INLETS		
1	EΑ	DECK GUN MONITOR W/TILLERMAN'S HANDLE		
1	EΑ	DECK GUN ADJUSTABLE FOG NOZZLE 1000 GPM		
2	ΕA	FOAM EDUCTING MASTER STREAM NOZZLE W/ PICKUP TUBES		
1	EΑ	HYDRANT WRENCH		
2	EA	SMALL SPANNER WRENCES	Alexander of the last	
2	EΑ	LDH SPANNER WRENCHES		
1	EA	GROUND SET PORTABLE MONITOR W/ BASE	Marine Marine Marine	
1	EΑ	HIGH EXPANSION FOAM HANDLINE NOZZLE		
2	EA	30-200 ADJUSTABLE GPM 1-1/2" HANDLINE NOZZLES		
1	EA	95-250 ADJUSTABLE GPM 2-1/2" HANDLINE NOZZLE		
2	EΑ	1-1/2 FOAM EDUCTORS W/ PICKUP TUBES		
10	EA	50' SECTIONS 1-3/4" FIRE HOSE		
10	EΑ	50' SECTIONS 2-1/2" FIRE HOSE	35,	
2	EΑ	2-1/2" x1-1/2" GATED WYE		
2	EΑ	4" STORZ x 5" STORZ	A Part In the second	
2	ΕA	4" STORZ x 4" NST		
2	EΑ	SIAMESE (4" STORZ/ 2-2-1/2 FEMALE)		
1	ΕA	WYE (4" STORZ / 2-2-1/2" MALE)		

10 LB DRY CHEMICAL EXTINGUISHER W VEHICLE MOUNT BRACKET

EA 4" PVC UTILITY VALVES, FM x M CAMLOCK
EA 2-1/2" FMNST x 1-1/2" MNST REDUCER

EA 1-1/2" DOUBLE MALE

EA 1-1/2" DOUBLE FEMALE

EA 2-1/2" DOUBLE MALE

EA 4" CAMLOCK CAPS

EA 4" CAMLOCK PLUGS
EA WHEEL CHOCK & CONE

EA 1-1/2" DOUBLE FEMALE

EA 4" CAMLOCK x 2-1/2 NST

EA 4" DOUBLE FEMALE CAMLOCK

2

2

2

1

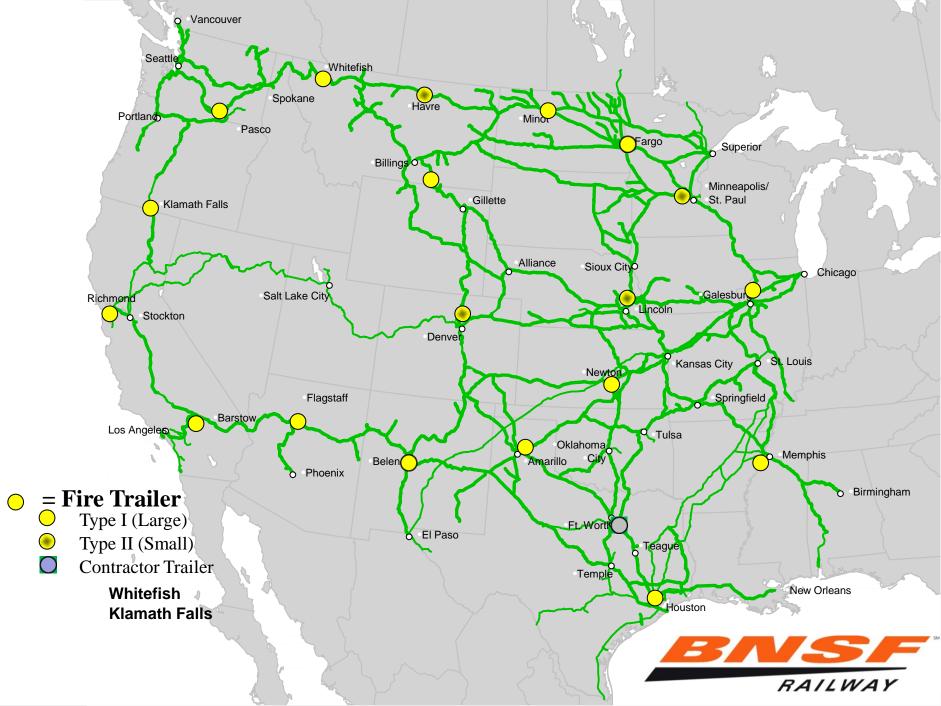
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Hazmat Fire Fighting Foam Trailers

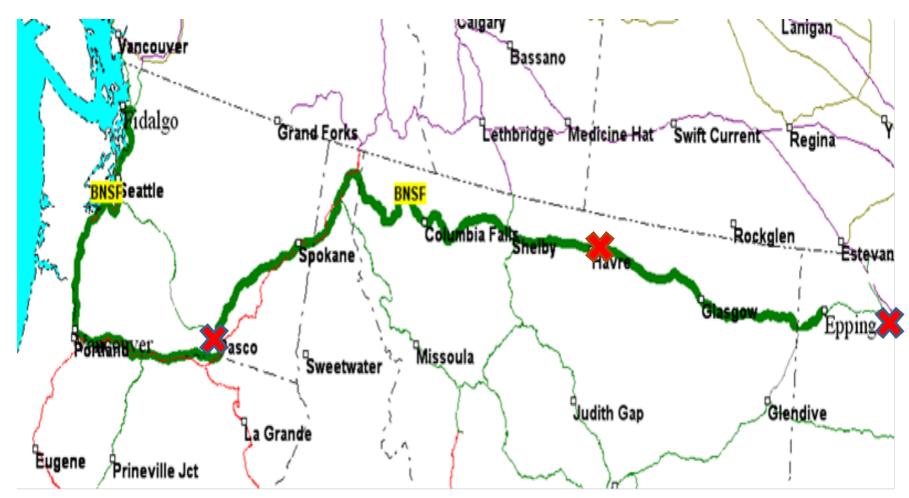






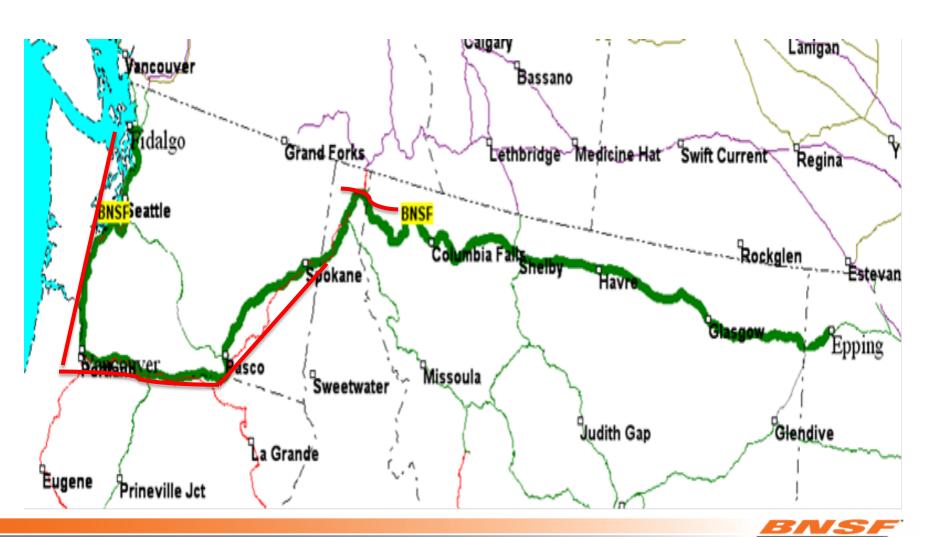
BNSF Planning and Emergency Response ND to PNW - BNSF Firefighting Foam Trailers



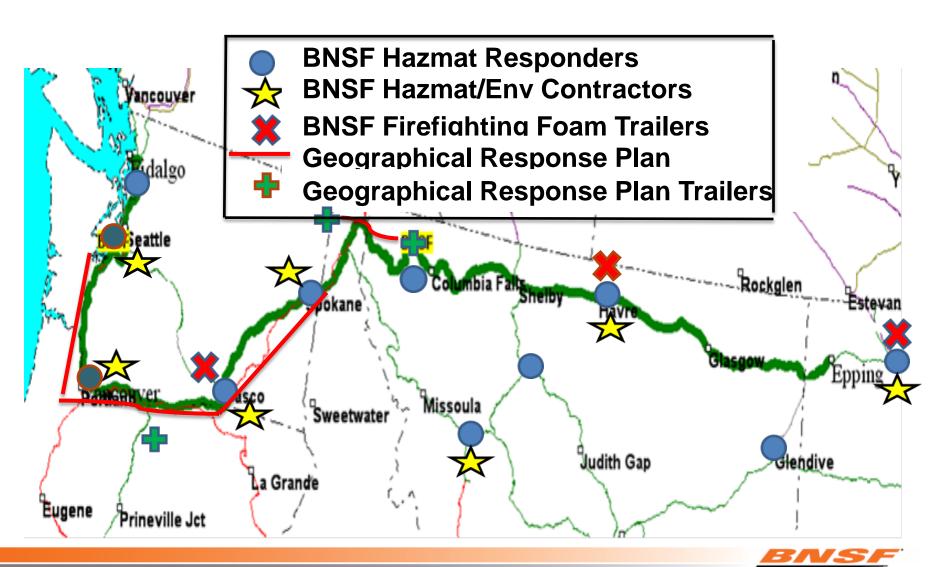




BNSF Planning and Emergency Response ND to PNW - Geographical Response Plans (GRP)



BNSF Planning and Emergency Response ND to PNW - All Assets



BNSF Planning and Emergency Response ND to PNW - All Assets



THE RAILROAD WILL TAKE IT FROM HERE



